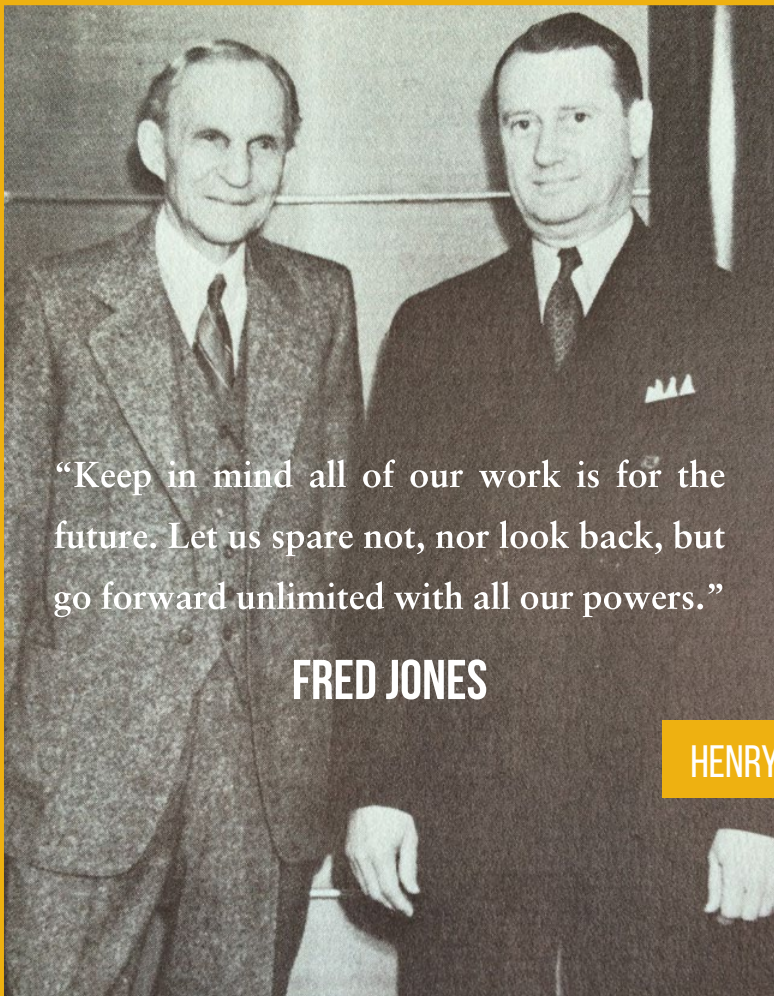




HALL CAPITAL

A FAMILY-OWNED PRIVATE INVESTMENT COMPANY

Hall Capital is a family-owned private investment company with offices in Oklahoma City, Nashville, Chicago, Dallas, and Tulsa. Its roots extend back to legendary automotive pioneer Fred Jones' first enterprise in 1920. Today, led by Jones' grandsons – Fred Hall, Kirkland Hall, and Brooks “Boots” Hall, Jr. – Hall Capital is home to a diversified collection of business interests focused on the automotive sector, real estate, and private investment. The company continues a long legacy of service to the community through the Fred Jones Family Foundation.



“Keep in mind all of our work is for the future. Let us spare not, nor look back, but go forward unlimited with all our powers.”

FRED JONES

HENRY FORD AND FRED JONES IN 1940



OUR STORY

On March 9, 1916, Fred Allison Jones stepped off a train in the heart of downtown Oklahoma City. The city, founded by a land run on April 22, 1889, was barely older than Jones.

Jones soon went to work at the brand new Ford Motor Company assembly plant west of downtown. He climbed the ranks until acquiring joint ownership of his first Ford dealership in Blackwell, Oklahoma on May 1, 1920, and a second in Tonkawa, Oklahoma. In 1922, he sold both and started his first dealership in Oklahoma City. In his career, Jones became one of the most successful Ford dealers in the world, selling hundreds of thousands of cars. He also became a pioneer in the remanufacturing of auto parts.

As his dealerships and remanufacturing business excelled, Jones diversified, leading successful endeavors in the real estate, aviation and oil and gas sectors, among others.

In the 1980s, the torch was passed to his grandsons. Under their leadership, the company increased its sales from \$200 million to \$1 billion and employed more than 2,000 people. Between 1998 and 2000, they sold the auto dealerships and remanufacturing interests, opening the door to new entrepreneurial opportunities.

Today, led by Fred Hall, Kirkland Hall, and Brooks “Boots” Hall, Jr., Hall Capital is home to a diversified collection of business interests focused on the automotive sector, real estate and private investment.

“Hall Capital has been successful for three primary reasons. First, our deliberate and thoughtful approach. Our partners know that we carefully manage risk. Second, our people. We choose our people as carefully as our investments – their integrity is unquestionable, and they have the expertise to meet any challenge that arises. Third, our family invests side by side with our partners. We are always one of the largest investors and we invest on the same terms.”

FRED J. HALL



LEADERSHIP



Fred J. Hall *Chairman & CEO*

Fred J. Hall has led Hall Capital for over three decades. He received his Bachelor of Arts from Vanderbilt University and his Master of Science in Business Administration from the University of Southern California. Fred is married to Karen, and they have three children, Maguire Hall Thomas, Frederick Jones Hall IV, and Allison Cook Hall.

Fred's government experience includes serving during the second term of the Reagan administration as Deputy Assistant Secretary for European and Canadian Affairs in the U.S. Department of State, and later as Chairman of the Oklahoma Transportation Authority under Governor Frank Keating.

Fred has been active on many civic boards, including the Chairmanship of the following Boards of Directors: Oklahoma City Chamber of Commerce, Downtown Oklahoma City, INTEGRIS Health, Oklahoma City Public Schools Foundation, Oklahoma City Industrial and Cultural Facilities Trust, and Ballet Oklahoma. Fred is also active in the Nashville community and serves in the Vanderbilt Athletic Cabinet.



Kirkland Hall *Vice Chairman & CFO*

Kirkland Hall provides leadership in the treasury and finance areas for portfolio companies, and oversees investments in real estate and oil and gas. Kirk received his Bachelor of Arts, Business Administration from Vanderbilt University. He has two children, Bryan Kirkland Hall and Kendall Carrington Hall.

In the past, Kirk has served as Advisory Director of Benham Investment Holdings in Oklahoma City and as a Director of Cleary Petroleum. Kirk started his career as a Manager with Union Bank as well as Security Pacific Bank, both in Los Angeles, California.

Kirk's community service has included being the trustee President and President of the board of directors for the University of Oklahoma Fred Jones, Jr. Museum of Art. He was also President of the board of directors for Junior Achievement of Greater Oklahoma City, where he was a recipient of Leadership Oklahoma City's Paragon Award for his service in Junior Achievement. He also sat on the board of directors for the YMCA, United Way of Greater Oklahoma City, and Leadership Oklahoma City. Kirk is past President of the board of directors of the Oklahoma City Community Foundation.



Brooks "Boots" Hall, Jr. *Vice Chairman & Executive Vice President*

Brooks "Boots" Hall, Jr. received his Bachelor of Arts in Speech Communications in 1976 from the University of Denver. Boots is married to Carole, and they have two sons, Brooks Jeffrey Hall and Robert Adam Hall.

Boots has and continues to help with many community service committees in Oklahoma City. He previously served on the boards of Oklahoma City Economic Development, Kirkpatrick Foundation, and the Oklahoma Automobile Dealers Association. He is a current board member of Oklahoma Medical Research Foundation, as well as the Oklahoma State Fair Board.



PHILANTHROPY

The Fred Jones Family Foundation is the philanthropic affiliate of Hall Capital. It is a nonprofit and charitable foundation supporting the 501(c)(3) organizations that increase quality of life through projects dedicated to cultural growth and beautification.

The Foundation has given millions of dollars to community non-profits through the years, led by the Mary Eddy Jones Signature Gift, a \$75,000 annual grant.

The family also was the lead donor for the University of Oklahoma's Fred Jones Jr. Museum of Art, named for the only son of Fred and Mary Eddy Jones. The museum is one of the finest university art museums in the United States.



FRED JONES
FAMILY FOUNDATION



FRED JONES JR MUSEUM OF ART



REAL ESTATE

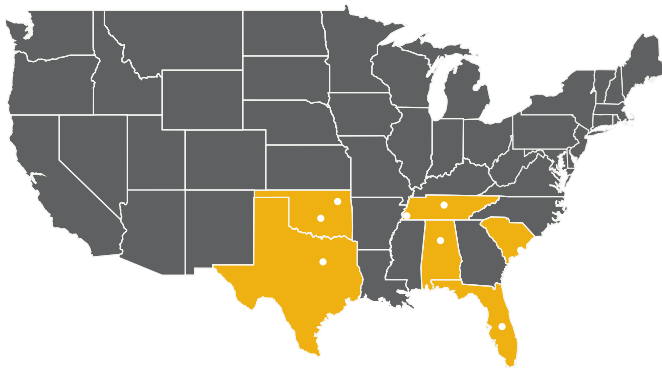
Hall Capital is actively engaged in real estate development, investment and management, as it has been since Fred Jones got his start in 1920. It considers developments and investments in many types of real estate, focusing on multi-tenant office and industrial.

Hall Capital has launched two real estate investment funds focused on properties in those asset classes – Hall Capital Fund III in 2014 and Hall Capital Real Estate Fund II in 2019.

Additionally, Hall Capital has overseen some high-profile mixed-use developments, including the East Wharf on Lake Hefner and the 21c Museum Hotel / Jones Assembly / West Village development, all in Oklahoma City.

Hall Capital affiliate Hall Emery, based in Nashville, specializes in development and property management in the southeastern United States. Hall Emery has developed twelve office buildings in the Cool Springs area of Nashville.

Hall Emery's latest project is 18th & Chet on Music Row in Nashville. This 130,000 square-foot building is redefining the standard for quality and contemporary design in Nashville's most sought-after area.



Current Holdings

Birmingham
Charleston
Fort Worth
Memphis
Nashville
Oklahoma City
Orlando
Tulsa



REAL ESTATE CONT'D

The 21c Museum Hotel / Jones Assembly / West Village development is built around the Model T Assembly Plant where Fred Jones began his professional career. The award-winning hotel opened in 2016, was followed by the unique bar, restaurant and music venue known as Jones Assembly, and is now being followed by the development of over 300 apartments dubbed the West Village.

BIRMINGHAM, AL WAREHOUSE



WEST VILLAGE



21C MUSEUM HOTEL

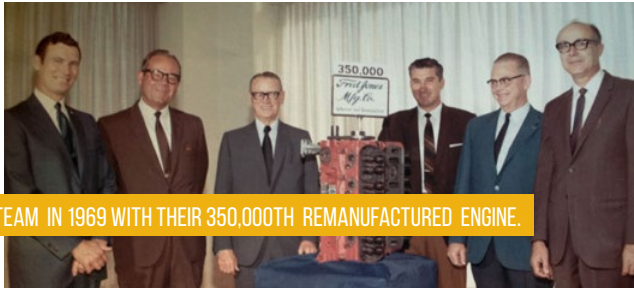


JONES ASSEMBLY





AUTOMOTIVE



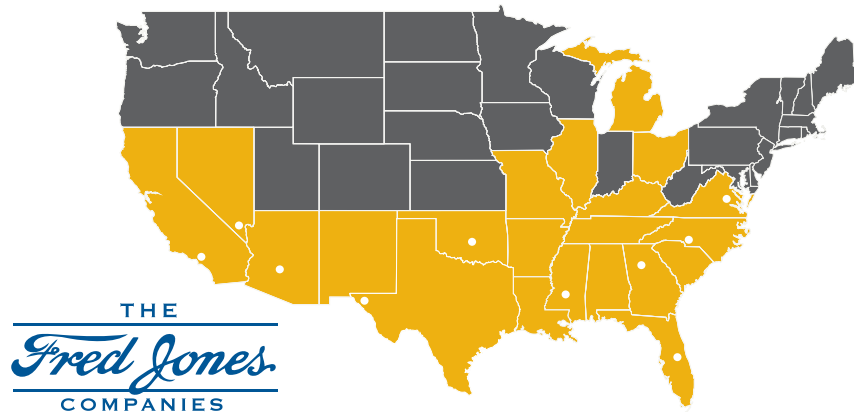
FRED JONES AND HIS TEAM IN 1969 WITH THEIR 350,000TH REMANUFACTURED ENGINE.

The Fred Jones Companies is the automotive affiliate of Hall Capital. Its portfolio includes Fred Jones Enterprises, JAC Products and Modineer. Hall Capital's automotive operational footprint extends across the United States, Europe and Asia.

Hall Capital's roots run deep in the automotive industry. Through The Fred Jones Companies, Hall Capital continues a century of leadership in this sector.

In 1920, Fred Jones joined in the operation of his first Ford dealership in Blackwell, Oklahoma. He ultimately would become one of the largest Ford dealers in the world. He would also become a pioneer in parts remanufacturing and distribution. That legacy continues through portfolio company Fred Jones Enterprises, founded in 1938. Fred Jones Enterprises is a Ford Authorized Distributor of the Ford Remanufactured Powertrain assemblies and FCA (Fiat Chrysler Automobiles) Powertrain assemblies and related components.

In its portfolio, The Fred Jones Companies also holds ownership positions in automobile component manufacturers JAC Products and Modineer.



Parts Warehouses	Parts Distribution States		JAC & Modineer Production Facilities
Atlanta	Alabama	Nevada	Georgia
Charlotte	Arizona	New Mexico	Illinois
El Paso	Arkansas	North Carolina	Kentucky
Jackson, MS	California	Oklahoma	Michigan
Las Vegas	Florida	South Carolina	Missouri
Los Angeles	Georgia	Tennessee	New Mexico
Oklahoma City	Kentucky	Texas	Ohio
Orlando	Louisiana	Virginia	Juarez, Mexico
Phoenix	Mississippi		
Richmond			

PRIVATE INVESTMENT

Hall Capital Partners is the private investment affiliate of Hall Capital. Hall Capital Partners has been the platform for several multi-industry acquisition funds that Hall Capital has launched since 2002.

Hall Capital Partners works with Hall Capital's automotive affiliate, The Fred Jones Companies, towards the exploration of automotive-related acquisitions.



Current and Past Hall Capital Partners Portfolio Companies





HALL CAPITAL OPERATIONS

Operating from its headquarters in Oklahoma City, Hall Capital's operations division supports all aspects of Hall Capital's affiliated business units, investment funds, and partnerships. With a team of 25 professionals, the operations division provides a complete array of back office services including accounting, performance reporting, tax expertise, mutual fund administration, and treasury management. The breadth of talent, management oversight, and systems capability is a unique operational advantage for Hall Capital.



HALL CAPITAL



hall-capital.com